

H3C Unveils Upgraded International Strategy to Accelerate Global Expansion

BEIJING, Oct. 22, 2026 — H3C unveiled its upgraded international strategy today at the Not FIRST · BUT BEST — 2026 H3C International Strategy Launch & Global Partner Summit in Beijing. H3C will increase overseas R&D and market investment to capitalize on global AI opportunities, support overseas AI infrastructure development, strengthen ICT capabilities for Chinese enterprises expanding abroad, and build a win-win intelligent ecosystem with global partners.



The 2026 H3C International Strategy Launch & Global Partner Summit is grandly held in Beijing

In his welcome speech, Brighten Li, Chairman of Tsinghua Unigroup and H3C, highlighted how AI is reshaping global industries and accelerating investment in intelligent infrastructure. With more than 20 years of ICT experience, H3C will build on its full-stack technology capabilities, overseas market expertise, and global business presence to accelerate international growth, guided by technology strength, open ecosystems and its partner-first approach. As Li stated, “The journey was never about starting early. It’s about how far we go and who we go with.”



Brighten Li, Chairman of Tsinghua Unigroup and H3C, delivers the welcome address

At the summit, Hongtao Wang, CEO & President of H3C Group, joined senior executives and global partner representatives to inaugurate the H3C Global Ecosystem Alliance. The alliance aims to deepen collaboration across the industry value chain and coordinate technology, market, and service resources to support international expansion.



Launch of the H3C Global Ecosystem Alliance

Bill Zhang, Senior Vice President of H3C and President of the International Business Group & Operations Management Department, outlined four pillars of H3C's upgraded international strategy: market, technology, partners and ESG. H3C will expand its global presence, strengthen localized operations and services, bring R&D capabilities closer to overseas markets, and enhance full-stack solutions through ecosystem co-creation. Under its Partner First approach, H3C will empower partners through joint marketing, solution co-creation, service support, financial support, and digital platforms. The company will also advance green development, digital inclusion, and global compliance.



Bill Zhang, Senior Vice President of H3C and President of the International Business Group & Operations Management Department, delivers his speech

Simon Liu, Senior Vice President of H3C and Vice Chairman of the Technical Committee, presented the company's international technology strategy, centered on "Computing × Connectivity" and four priorities: openness, intelligence, localization, and dedication. H3C will integrate AI across its full-stack solutions, strengthen local R&D adaptation and services, and deepen its presence in key industries. Liu also introduced solutions for intelligent computing, data centers, digital campuses, and small and medium-sized businesses (SMBs). Through local adaptation and global enablement, H3C aims to help overseas customers and partners deploy solutions more effectively.



Simon Liu, Senior Vice President of H3C and Vice Chairman of the Technical Committee, delivers his speech

Partner representatives also shared their experiences. Hao Zhang Hao, General Manager of China Communications Services International Limited, discussed collaboration in overseas digital infrastructure development, while Shaiful Adli Bin Yaakob, Chief Network Officer of Malaysia's AceTeam Networks, shared insights into joint efforts to expand networking and intelligent computing businesses.

Building on more than two decades of international experience, H3C will continue to expand globally, deepen localization, and strengthen ecosystem partnerships to advance digital and intelligent transformation worldwide.